

## Isle of Man Post Office – Invitations for Expressions of Interest

### Provision of Postal Services (PO/2026/RFQ56)

Isle of Man Post Office (IOMPO) delivers a wide range of postal and retail services across the Island. These services are provided both directly and through partnerships with independent retailers, alongside a growing portfolio of digital offerings.

IOMPO is now inviting expressions of interest from suitable businesses to provide postal counter services on a commission basis, or alternatively to host a postal kiosk, in the following locations:

- Onchan (central)
- Foxdale
- Jurby

#### Scope of Counter Services

The postal services to be provided include:

- **Pre-paid parcel handling**, including:
  - returns processing
  - Online Postage drop-off services
- **Retail postal services**, covering:
  - sale of letters and parcels for Isle of Man, UK, and international destinations
  - compliance with all relevant regulatory and operational requirements

#### Ideal Partner Profile

IOMPO anticipates this opportunity would be best suited to an existing retail business seeking to:

- increase customer footfall
- generate incremental, commission-based income
- complement its current product or service offering

Partner's willing to offer a postal counter service will be considered in priority to those interested in accommodating a postal kiosk.

#### Contract Period

This arrangement will be offered for a fixed term ending on 31<sup>st</sup> March 2027, with an option to extend for a further 12 months, subject to agreement.

Please be aware that neither the Isle of Man Post Office nor any other part of Government or any other organisation assisting with the procurement process, will accept any charges for expenses or losses incurred by any interested party as a result of responding to this enquiry.

To register your interest in this enquiry e-mail [procurement@iompost.com](mailto:procurement@iompost.com)

The closing date for expressing an interest is **noon Monday 25<sup>th</sup> May 2026**.